CITY OF MOUNT PLEASANT, TX & REGIONAL SALES TAX & EMPLOYMENT MONTHLY UPDATE





www.mpedc.org

903.572.6602

Updated on: 7/22/2024



2,406

6.095

2.1%

5.3%

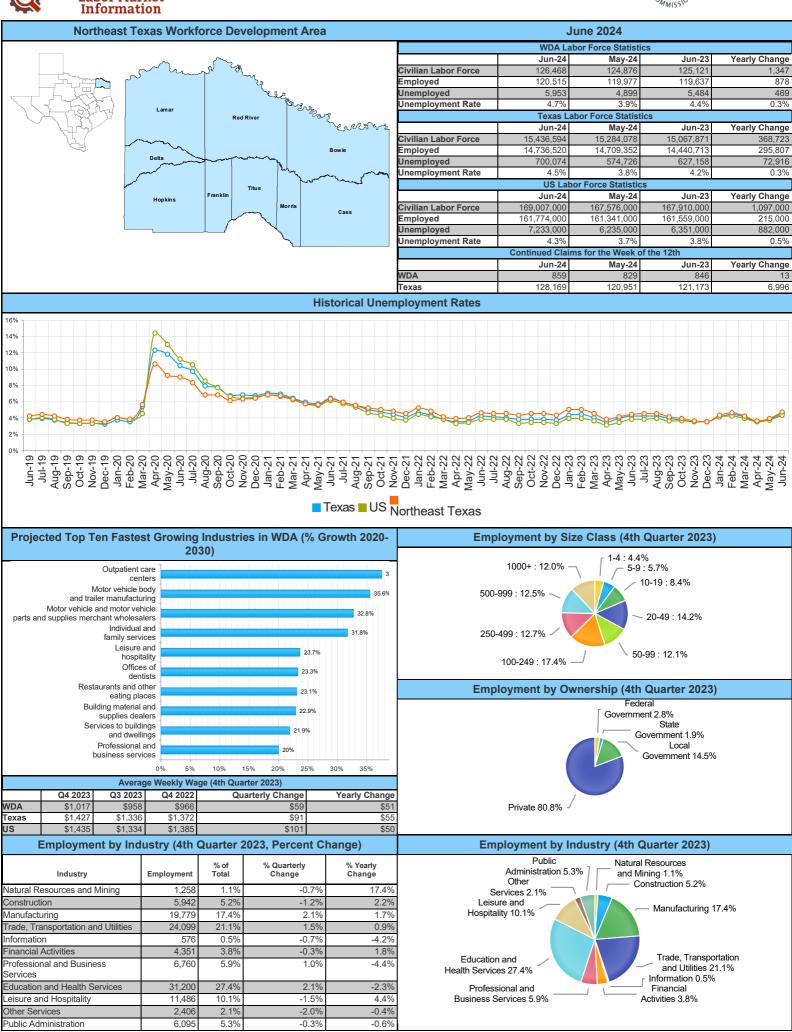
-2.0%

-0.3%

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CITY OF MOUNT PLEASANT, TX

City Sales and Use Tax Comparison Summary									
City	Net Payment This Period	Comparable Payment Prior Year		Payment YTD	Prior Year Payment YTD	% of Change			
Mount Pleasant	\$712,949.60	\$850,783.33	-16.20%	\$4,949,459.77	\$5,222,097.33	-5.22%			
Daingerfield	\$53,372.33	\$44,148.01	20.89%	\$377,385.16	\$376,234.80	0.30%			
Mount Vernon	\$95,609.56	\$87,987.71	8.66%	\$693,447.16	\$666,748.62	4.00%			
Paris	\$1,023,130.6 0	\$1,029,598.2 6	-0.62%	\$7,519,558.42	\$7,210,222.24	4.29%			
Pittsburg	\$117,077.44	\$114,737.12	2.03%	\$889,637.93	\$980,078.00	-9.22%			
Sulphur Springs	\$739,192.15	\$742,089.53	-0.39%	\$5,291,515.38	\$5,101,866.93	3.71%			

12-Month Mt. Pleasant Monthly Employment, Labor, Unemployment, & Unemployment Rate

P: Preliminary

Year	Month	Labor Force	Employment		Unemployment Rate
2024	May	13906 (P)	13329 (P)	577 (P)	4.1 (P)
2024	April	13875	13362	513	3.7
2024	Mar	13827	13199	628	4.5
2024	Feb	13782	13143	639	4.6
2024	Jan	13455	12858	597	4.4
2023	Dec	14060(P)	13583(P)	477(P)	3.4(P)
2023	Nov	14179	13705	474	3.3
2023	Oct	14090	13559	531	3.8
2023	Sept	14159	13576	583	4.1
2023	Aug	14157	13470	687	4.9
2023	Jul	14171	13490	681	4.8
2023	June	13899	13277	622	4.5
2023	May	13765	13187	578	4.2

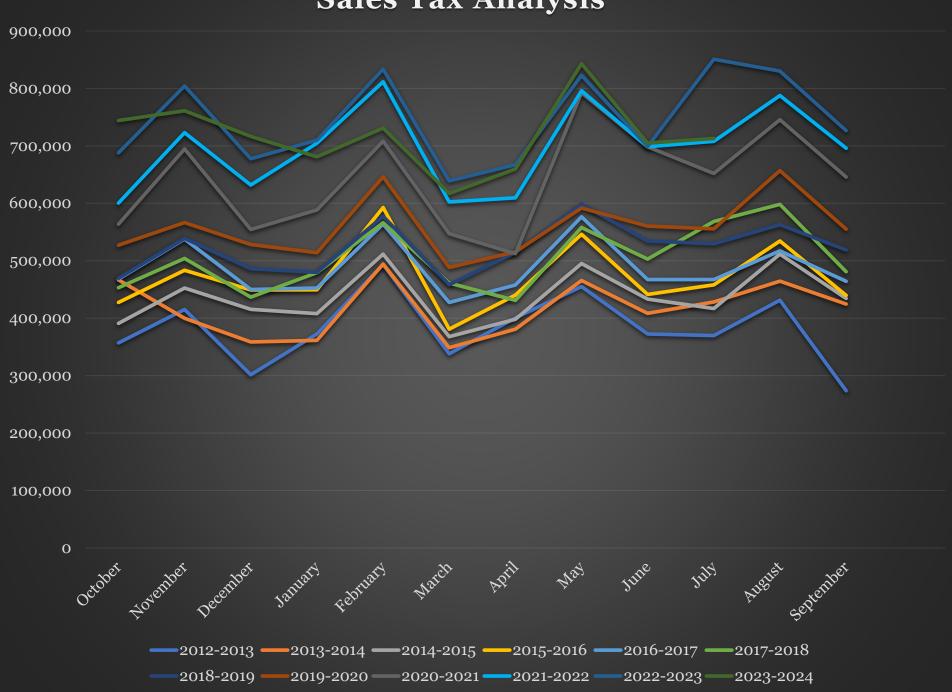
TEXARKANA LAUS													
			June	e-24			May-24			June-23			
Area	Area Type	Labor Force	Employment	Unemployment	Rate	Labor Force	Employment	Unemployment	Rate	Labor Force	Employment	Unemployment	Rate
Bowie	County	39,137	37,271	1,866	4.8	38,557	37,015	1,542	4.0	38,818	37,114	1,704	4.4
Cass	County	12,233	11,560	673	5.5	12,065	11,498	567	4.7	12,037	11,457	580	4.8
Delta	County	2,536	2,420	116	4.6	2,525	2,429	96	3.8	2,523	2,408	115	4.6
Franklin	County	5,215	4,974	241	4.6	5,179	4,988	191	3.7	5,312	5,100	212	4.0
Hopkins	County	19,600	18,877	723	3.7	19,431	18,827	604	3.1	18,906	18,277	629	3.3
Lamar	County	24,063	23,021	1,042	4.3	23,792	22,930	862	3.6	24,053	22,978	1,075	4.5
Morris	County	4,630	4,314	316	6.8	4,538	4,284	254	5.6	4,566	4,280	286	6.3
Red River	County	4,944	4,695	249	5.0	4,891	4,684	207	4.2	5,037	4,772	265	5.3
Titus	County	14,110	13,383	727	5.2	13,898	13,322	576	4.1	13,869	13,251	618	4.5
Paris	City	11,584	11,006	578	5.0	11,426	10,963	463	4.1	11,563	10,986	577	5.0
Texarkana	City	14,991	14,235	756	5.0	14,787	14,137	650	4.4	14,880	14,175	705	4.7

Mount Pleasant is in the Texarkana LAUS area which encloses 9 counties (Bowie, Cass, Delta, Franklin, Hopkins, Lamar, Morris, Red River, Titus) and 2 cities (Paris and Texarkana TX).

- LAUS (Local Area Unemployment Statistics)
- WDA (Workforce Development Area)
- http://netxworkforce.org

	SALES TAX ANALYSIS 2023-2024											
											Increase	Increase /
	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year		Fiscal Year		Decrease	Decrease
Month	2016-2017	2017- 2018	2018- 2019	2019- 2020		2021- 2022	2022-2023	YTD	2023- 2024		Monthly	YTD
October	468,023	452,936	469,460	527,009	563,685	600,477	687,931	687,931	743,988	743,988	8.14%	8.14%
November	537,694	,	· · · · · · · · · · · · · · · · · · ·	566,266			,	1,492,152	· ·	1,505,055		
December	450,032	436,514	486,070	528,108	554,464	631,776	671,535	2,163,687	716,431	2,221,486	6.68%	2.67%
January	452,418	ŕ	479,869	514,014	,	,	709,764	2,873,451	680,935	3,554,386	-4.06%	23.70%
February	,	ŕ	577,354	646,021	708,163	811,584	833,566	3,707,017	730,905	4,285,291	-12.31%	15.60%
March	427,259	·	458,329	488,500	547,037	602,265	639,123	4,346,140	617,184	4,902,475	-3.43%	12.80%
April	·	ŕ	514,474	515,333	512,342	609,667	667,237	5,013,377	659,655	5,562,130	-1.13	10.95%
May	·	ŕ	598,418	591,833	792,405	795,909	822,608	5,835,985	843,050	6,405,180	2.48%	9.75%
June	467,350	ŕ	534,409	560,372	698,441	698,469	699,017	6,535,002	704,783	7,109,963	0.82%	8.80%
July	ŕ	ŕ	529,547	555,480	651,804	707,795	850,784	7,385,786	712,950	7,822,913	-16.20%	5.92%
August	•	·	562,637	656,930	745,461	787,645	830,227	8,216,010				
September	464,046	480,972	518,839	555,026	645,866	695,822	726,585	8,942,595				
	5,849,188	6,038,902	6,268,343	6,704,892	7,702,657	8,368,689	8,942,595		7,822,913			

Sales Tax Analysis





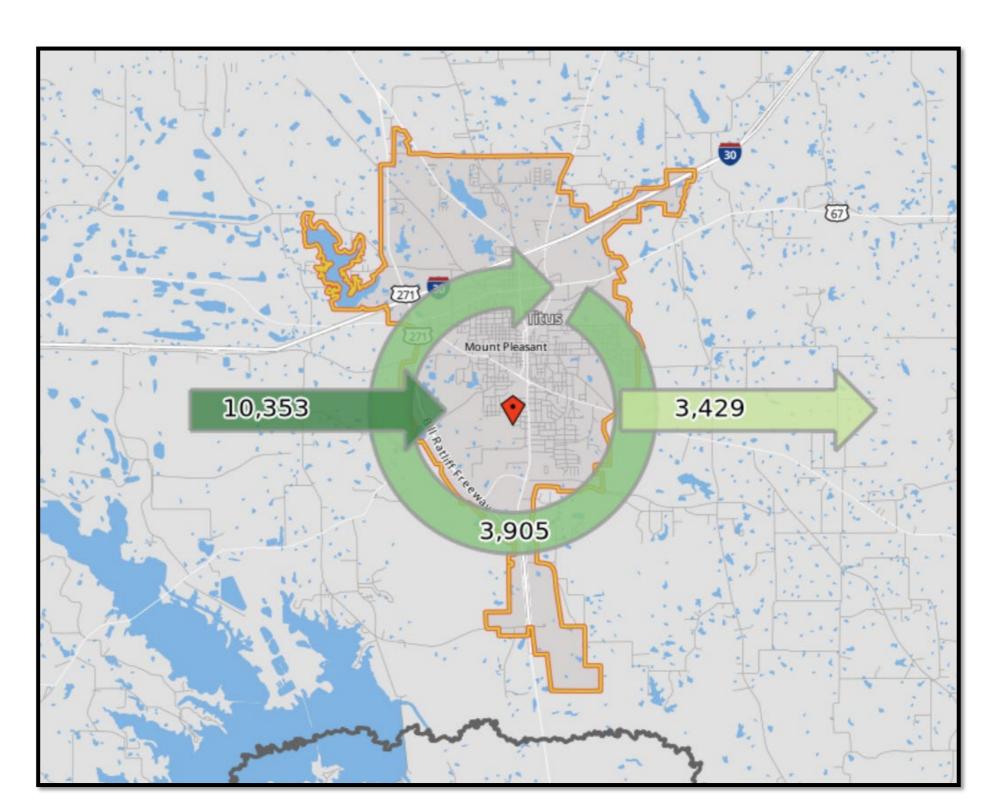
Daily Workforce Inflow & Outflow for Mount Pleasant.

What it means:

The latest (2020, <u>NOT</u> 2023 data) available Census data indicate there were 14,258 employment opportunities in Mount Pleasant which were filled by only 3,905 workers who actually resided in Mount Pleasant. The majority (ie. 10,353 workers) commuted from outside city limits to employment opportunities within Mount Pleasant.

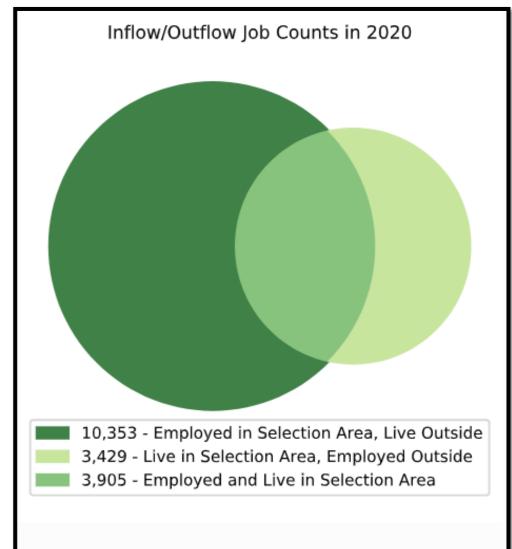
This phenomenon highlights the <u>predictable</u>, <u>deep-rooted</u> <u>commuter ethic in the region</u>. Workers will commute for gainful employment in order to live where they desire within the region's myriad offerings (e.g. lakes, forest, hyper-rural towns, and/or country-living).

This phenomenon, along with primary research, is MPEDC's substantiation for its 60-minute drivetime workforce of almost 500,000.





Interpretation: MPEDC believes hundreds of workers in Mount Pleasant are forced to find housing outside of the city and county due to a lack of housing. This was true in 2019 and has been exacerbated by 2021 with large expansions occurring with major employers and new retailers opening operations since 2019 (e.g. Atwoods, Papa Johns, Long John Silvers, Williams Chicken, Starbucks, ALDI, and Wingstop)



Inflow/Outflow Job Cour	low/Outflow Job Counts (All Jobs) 2020					
	Count Share					
Employed in the Selection Area	14,258	100.0%				
Employed in the Selection Area but Living Outside	10,353	72.6%				
Employed and Living in the Selection Area	3,905	27.4%				
Living in the Selection Area	7,334	100.0%				
<u>Living in the Selection Area</u> <u>but Employed Outside</u>	3,429	46.8%				
Living and Employed in the Selection Area	3,905	53.2%				

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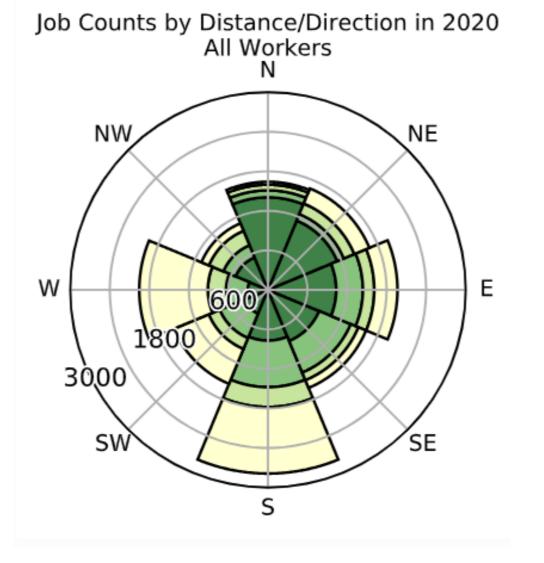
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2020



Jobs Counts by Places (Cities, CDPs, etc.) Where Workers Live - All Jobs

2020

	Count	Share
All Places (Cities, CDPs, etc.)	14,258	100.0%
Mount Pleasant city, TX	3,905	27.4%
■Pittsburg city, TX	554	3.9%
■ Texarkana city, TX	173	1.2%
Mount Vernon town, TX	154	1.1%
<u>□ Daingerfield city, TX</u>	136	1.0%
■ Dallas city, TX	130	0.9%
■ Naples city, TX	120	0.8%
■ Sulphur Springs city, TX	111	0.8%
■Longview city, TX	104	0.7%
■Paris city, TX	100	0.7%
All Other Locations	8,771	61.5%

NAICS Industry Sector

	202	20
	Count	Share
Agriculture, Forestry, Fishing and Hunting	19	0.2%
Mining, Quarrying, and Oil and Gas Extraction	1	0.0%
<u>Utilities</u>	40	0.4%
Construction	168	1.5%
■ Manufacturing	5,308	47.1%
Wholesale Trade	758	6.7%
Retail Trade	1,290	11.4%
■ Transportation and Warehousing	99	0.9%
Information	35	0.3%
Finance and Insurance	506	4.5%
Real Estate and Rental and Leasing	72	0.6%
Professional, Scientific, and Technical Services	114	1.0%
Management of Companies and Enterprises	7	0.1%
Administration & Support, Waste Management and Remediation	540	4.8%
■ Educational Services	5	0.0%
☐ Health Care and Social Assistance	1,257	11.2%
Arts, Entertainment, and Recreation	34	0.3%
Accommodation and Food Services	826	7.3%
Other Services (excluding Public Administration)	191	1.7%
Public Administration	0	0.0%

Jobs by Distance - Work Census Block to Home Census Block

2020 Count Share Total All Jobs 14,258 100.0% Less than 10 miles 6,419 45.0% 10 to 24 miles 2,773 19.4% 25 to 50 miles 1,552 10.9% Greater than 50 miles 3,514 24.6%

*Mount Pleasant-specific Data

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