CITY OF MOUNT PLEASANT, TX & REGIONAL SALES TAX & EMPLOYMENT MONTHLY UPDATE





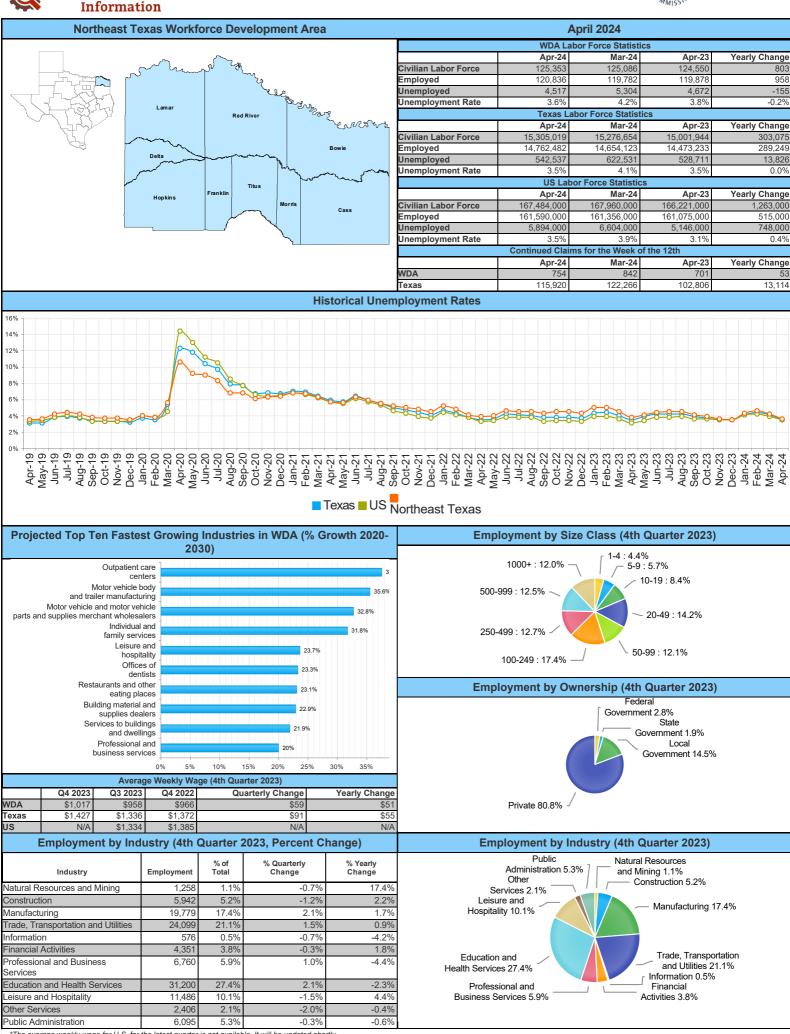
www.mpedc.org

903.572.6602

Updated on: 5/20/2024







^{*}The average weekly wage for U.S. for the latest quarter is not available. It will be updated shortly

2,406

6.095

2.1%

5.3%

-2.0%

-0.3%

-0.4%

-0.6%

CITY OF MOUNT PLEASANT, TX

City Sales and Use Tax Comparison Summary									
	Net Payment	Comparable Payment Prior			Prior Year				
City	This Period	Year	% of Change	Payment YTD	Payment YTD	% of Change			
Mount Pleasant	\$659,655.09	\$667,236.47	-1.13%	\$2,688,677.99	\$2,849,688.93	-5.65%			
Daingerfield	\$47,562.15	\$48,145.56	-1.21%	\$211,467.11	\$216,946.36	-2.52%			
Mount Vernon	\$91,615.60	\$83,682.75	9.47%	\$391,270.39	\$369,158.15	5.98%			
Paris	\$983,473.68	\$896,269.80	9.72%	\$4,257,251.93	\$4,032,511.16	5.57%			
Pittsburg	\$117,230.78	\$132,751.58	-11.69%	\$500,113.83	\$580,390.54	-13.83%			
Sulphur Springs	\$696,197.75	\$655,184.17	-6.25%	\$2,975,166.44	\$2,888,904.73	2.98%			

12-Month Mt. Pleasant Monthly Employment, Labor, Unemployment, & Unemployment Rate

P: Preliminary

Year	Month	Labor Force	Employment		Unemployment Rate
2024	Mar	13826(P)	13198(P)	628(P)	4.5(P)
2024	Feb	13782	13143	639	4.6
2024	Jan	13455	12858	597	4.4
2023	Dec	13606	13134	472	3.5
2023	Nov	14179	13705	474	3.3
2023	Oct	14090	13559	531	3.8
2023	Sept	14159	13576	583	4.1
2023	Aug	14157	13470	687	4.9
2023	Jul	14171	13490	681	4.8
2023	June	13899	13277	622	4.5
2023	May	13765	13187	578	4.2
2023	Apr	13928	13401	527	3.8
2023	Mar	14277	13621	656	4.6

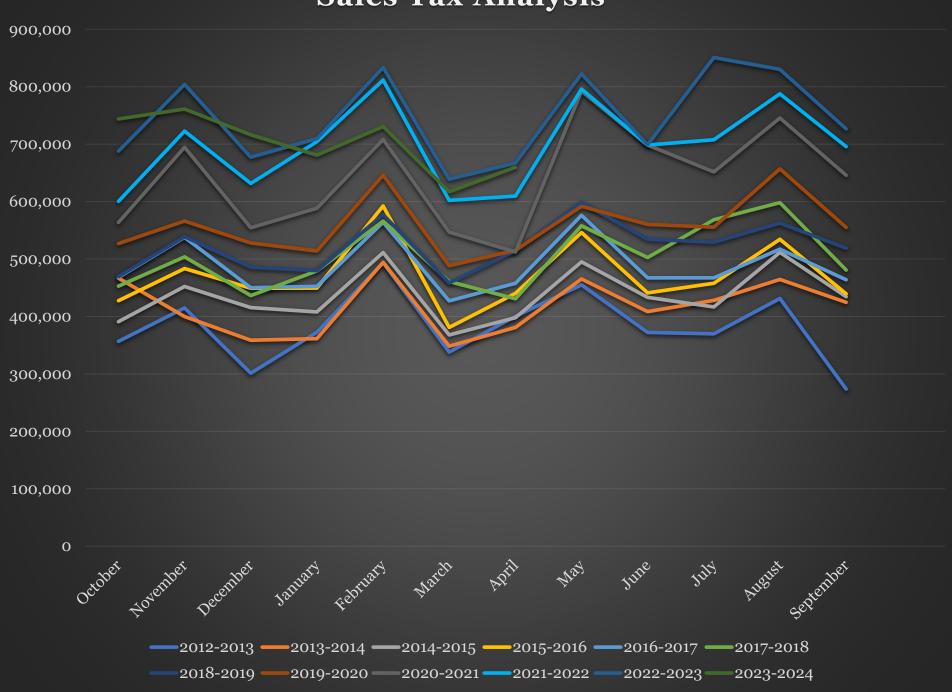
TEXARKANA LAUS													
		April-24					March-24			April-23			
Area	Area Type	Labor Force	Employment	Unemployment	Rate	Labor Force	Employment	Unemployment	Rate	Labor Force	Employment	Unemployment	Rate
Bowie	County	38,683	37,249	1,434	3.7	38,735	37,058	1,677	4.3	38,609	37,110	1,499	3.9
Cass	County	12,093	11,573	520	4.3	12,205	11,600	605	5.0	11,958	11,466	492	4.1
Delta	County	2,534	2,448	86	3.4	2,512	2,416	96	3.8	2,525	2,425	100	4.0
Franklin	County	5,202	5,026	176	3.4	5,192	4,988	204	3.9	5,299	5,146	153	2.9
Hopkins	County	19,491	18,948	543	2.8	19,430	18,797	633	3.3	18,861	18,315	546	2.9
Lamar	County	24,001	23,201	800	3.3	23,750	22,790	960	4.0	24,066	23,134	932	3.9
Morris	County	4,521	4,279	242	5.4	4,540	4,266	274	6.0	4,460	4,224	236	5.3
Red River	County	4,957	4,758	199	4.0	4,895	4,668	227	4.6	5,066	4,856	210	4.1
Titus	County	13,871	13,354	517	3.7	13,827	13,199	628	4.5	13,706	13,202	504	3.7
Paris	City	11,530	11,093	437	3.8	11,422	10,896	526	4.6	11,592	11,060	532	4.6
Texarkana	City	14,841	14,227	614	4.1	14,823	14,154	669	4.5	14,783	14,173	610	4.1

Mount Pleasant is in the Texarkana LAUS area which encloses 9 counties (Bowie, Cass, Delta, Franklin, Hopkins, Lamar, Morris, Red River, Titus) and 2 cities (Paris and Texarkana TX).

- LAUS (Local Area Unemployment Statistics)
- WDA (Workforce Development Area)
- http://netxworkforce.org

	SALES TAX ANALYSIS 2023-2024											
											Increase /	Increase /
	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year		Fiscal Year		Decrease	Decrease
Month	2016-2017	2017- 2018	2018- 2019			2021- 2022	2022-2023	YTD	2023- 2024	YTD	Monthly	YTD
October	468,023	452,936	469,460	527,009	563,685	600,477	687,931	687,931	743,988	743,988	8.14%	8.14%
November	,	,	,	566,266		1		1,492,152	,	1,505,055		
December	450,032	436,514	486,070	528,108	554,464	631,776	671,535	2,163,687	716,431	2,221,486	6.68%	2.67%
January	452,418	479,294		514,014	,	, i		2,873,451	680,935	3,554,386	-4.06%	23.70%
February	563,845	566,236	577,354	646,021	708,163	811,584	833,566	3,707,017	730,905	4,285,291	-12.31%	15.60%
March	,	ŕ	458,329	488,500	547,037	602,265	639,123	4,346,140	617,184	4,902,475	-3.43%	12.80%
April		ŕ	514,474	515,333	512,342	609,667	667,237	5,013,377	659,655	5,562,130	-1.13	10.95%
May	·	·	598,418	591,833	792,405	795,909	822,608	5,835,985				
June	Í	ŕ	534,409	560,372	698,441	698,469	699,017	6,535,002				
July	467,298	568,397	529,547	555,480	651,804	707,795	850,784	7,385,786				
August		ŕ	562,637	656,930	745,461	787,645	830,227	8,216,010				
September	464,046	480,972	518,839	555,026	645,866	695,822	726,585	8,942,595				
	5,849,188	6,038,902	6,268,343	6,704,892	7,702,657	8,368,689	8,942,595		5,562,130			

Sales Tax Analysis





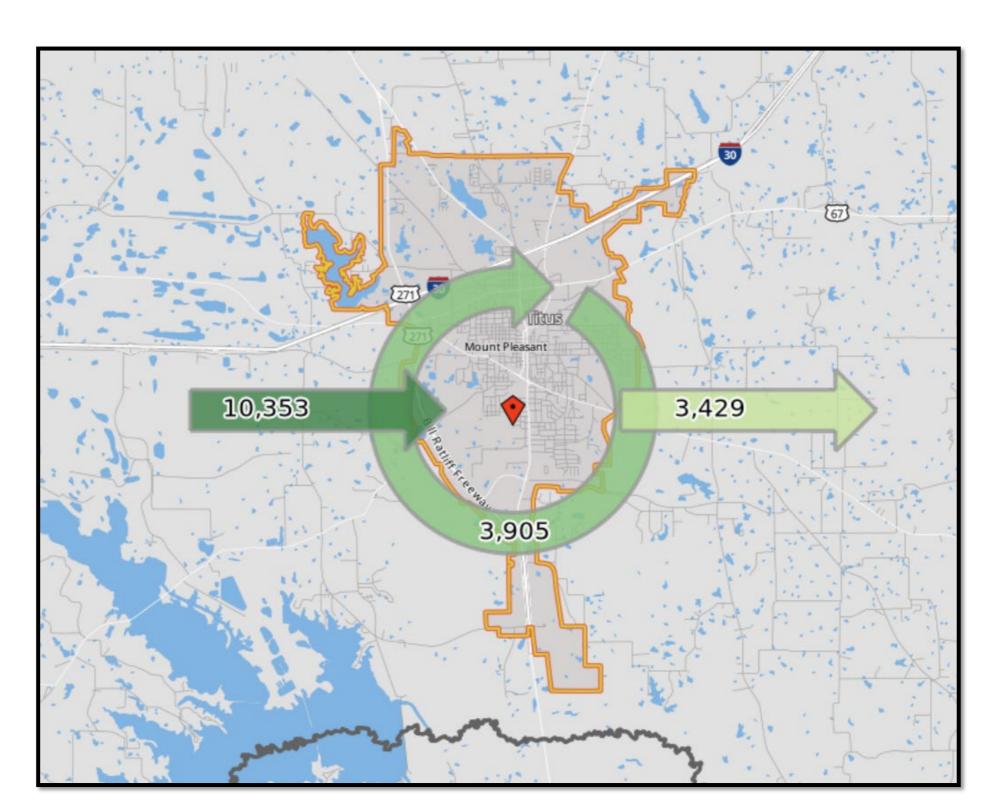
Daily Workforce Inflow & Outflow for Mount Pleasant.

What it means:

The latest (2020, <u>NOT</u> 2023 data) available Census data indicate there were 14,258 employment opportunities in Mount Pleasant which were filled by only 3,905 workers who actually resided in Mount Pleasant. The majority (ie. 10,353 workers) commuted from outside city limits to employment opportunities within Mount Pleasant.

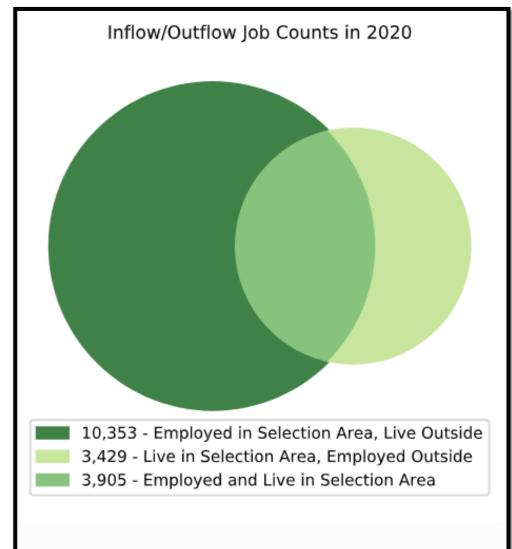
This phenomenon highlights the <u>predictable</u>, <u>deep-rooted</u> <u>commuter ethic in the region</u>. Workers will commute for gainful employment in order to live where they desire within the region's myriad offerings (e.g. lakes, forest, hyper-rural towns, and/or country-living).

This phenomenon, along with primary research, is MPEDC's substantiation for its 60-minute drivetime workforce of almost 500,000.





Interpretation: MPEDC believes hundreds of workers in Mount Pleasant are forced to find housing outside of the city and county due to a lack of housing. This was true in 2019 and has been exacerbated by 2021 with large expansions occurring with major employers and new retailers opening operations since 2019 (e.g. Atwoods, Papa Johns, Long John Silvers, Williams Chicken, Starbucks, ALDI, and Wingstop)



Inflow/Outflow Job Cour	nflow/Outflow Job Counts (All Jobs) 2020					
	Count Share					
Employed in the Selection Area	14,258	100.0%				
Employed in the Selection Area but Living Outside	10,353	72.6%				
Employed and Living in the Selection Area	3,905	27.4%				
Living in the Selection Area	7,334	100.0%				
<u>Living in the Selection Area</u> <u>but Employed Outside</u>	3,429	46.8%				
Living and Employed in the Selection Area	3,905	53.2%				

11

Daily Workforce Inflow & Outflow for Mount Pleasant.

What it means:

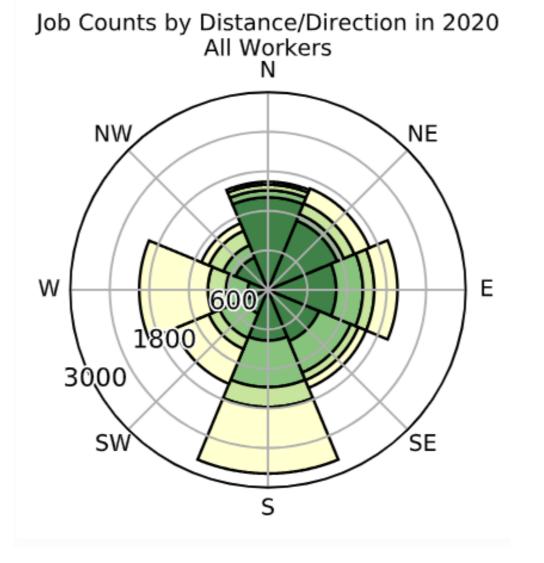
The latest (2020, **NOT** 2023 data) available Census data indicate there were 14,258 employment opportunities in Mount Pleasant which were filled by only 3,905 workers who actually resided in Mount Pleasant. The majority (ie. 10,353 workers) commuted from outside city limits to employment opportunities within Mount Pleasant.

This phenomenon highlights the <u>predictable</u>, <u>deep-rooted</u> <u>commuter ethic in the region</u>. Workers will commute for gainful employment in order to live where they desire within the region's myriad offerings (e.g. lakes, forest, hyper-rural towns, and/or country-living).

This phenomenon, along with primary research, is MPEDC's substantiation for its 60-minute drivetime workforce of almost 500,000.



2020



Jobs Counts by Places (Cities, CDPs, etc.) Where Workers Live - All Jobs

2020

	Count	Share
All Places (Cities, CDPs, etc.)	14,258	100.0%
Mount Pleasant city, TX	3,905	27.4%
■Pittsburg city, TX	554	3.9%
■ Texarkana city, TX	173	1.2%
Mount Vernon town, TX	154	1.1%
<u>□ Daingerfield city, TX</u>	136	1.0%
■ Dallas city, TX	130	0.9%
■ Naples city, TX	120	0.8%
Sulphur Springs city, TX	111	0.8%
■Longview city, TX	104	0.7%
■Paris city, TX	100	0.7%
All Other Locations	8,771	61.5%

NAICS Industry Sector

	202	20
	Count	Share
Agriculture, Forestry, Fishing and Hunting	19	0.2%
Mining, Quarrying, and Oil and Gas Extraction	1	0.0%
<u>Utilities</u>	40	0.4%
Construction	168	1.5%
■ Manufacturing	5,308	47.1%
Wholesale Trade	758	6.7%
Retail Trade	1,290	11.4%
■ Transportation and Warehousing	99	0.9%
Information	35	0.3%
Finance and Insurance	506	4.5%
Real Estate and Rental and Leasing	72	0.6%
Professional, Scientific, and Technical Services	114	1.0%
Management of Companies and Enterprises	7	0.1%
Administration & Support, Waste Management and Remediation	540	4.8%
■ Educational Services	5	0.0%
☐ Health Care and Social Assistance	1,257	11.2%
Arts, Entertainment, and Recreation	34	0.3%
Accommodation and Food Services	826	7.3%
Other Services (excluding Public Administration)	191	1.7%
Public Administration	0	0.0%

Jobs by Distance - Work Census Block to Home Census Block

2020 Count Share Total All Jobs 14,258 100.0% Less than 10 miles 6,419 45.0% 10 to 24 miles 2,773 19.4% 25 to 50 miles 1,552 10.9% Greater than 50 miles 3,514 24.6%

*Mount Pleasant-specific Data

Interpretation: MPEDC believes hundreds of workers in Mount Pleasant are forced to find housing outside of the city and county due to a lack of housing. This was true in 2019 and has been exacerbated by 2021 with large expansions occurring with major employers and new retailers opening operations since 2019 (e.g. Atwoods, Papa Johns, Long John Silvers, Williams Chicken, Starbucks, ALDI, and Wingstop)