





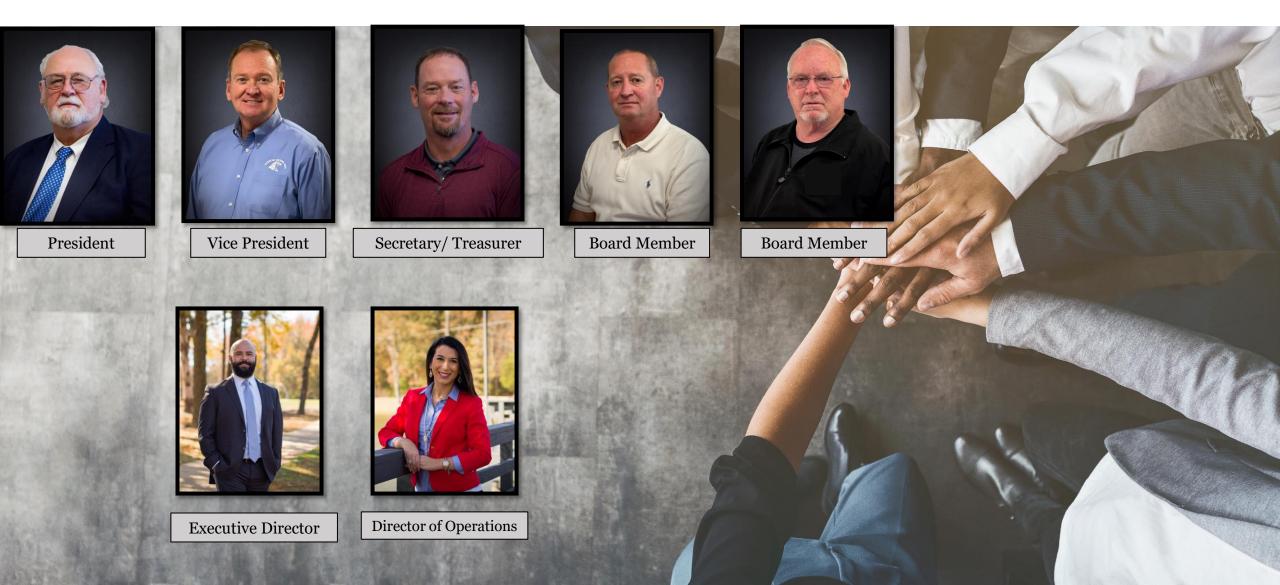


State of the Economy Luncheon

March 27, 2024



Meet our Board of Directors & Staff



Economic Indicators Update

-25

By the Numbers: Past 24 months



Sales Tax

City Sales and Use Tax Comparison Summary

City	Net Payment This Period Compara			Payment YTD	Prior Year Payment YTD	
Mount Pleasant	<mark>\$617,183.90</mark>	<mark>\$639,122.77</mark>	<mark>-3.43%</mark>	<mark>\$2,029,022.90</mark>	<mark>\$2,182,452.46</mark>	<mark>-7.03%</mark>
Daingerfield	\$51,370.90	\$52,483.27	-2.11%	\$163,904.96	\$168,800.80	-2.90%
Mount Vernon	\$94,339.25	\$90,632.57	4.08%	\$299,654.79	\$285,475.40	4.96%
Paris	\$902,351.76	\$917,167.37	-1.61%	\$3,273,778.25	\$3,136,241.36	4.38%
Pittsburg	\$100,266.72	\$134,292.85	-25.33%	\$382,883.05	\$447,638.96	-14.46%
Sulphur Springs	\$652,058.77	\$653,603.68	-0.23%	\$2,278,968.69	\$2,233,720.56	2.02%

Permits Issued

Year	New Commercial	Total Value	Commercial Remodels/Add-on	Total Value	New Home	Total Value	Home Remodels/Add- on	Total Value	New Multi-Family Buildings	Total Value
2023	15	\$78,205,419	25	\$1,507,465	27		48		3	\$9,827,000
2022	12	\$15,703,236	32	\$7,529,622	47		58		1	\$750,000
2021	19	\$10,572,343	22	\$4,708,434	40	\$595,566	32	\$293,119		
2020	28	\$3,418,055	8	\$1,119,397	10	\$1,255,130	25	\$193,225		
2019	13	\$11,163,740	11	\$435,540	33	\$5,447,797	31	\$372,100	1	\$156,000
2018	8	\$3,610,320	16	\$2,842,014	29	\$3,995,955	28	\$314,137		

MP Residential Status & Outlook

Dwelling Units in "Active" Construction



Skyrise Villas (CoC): 72 316 W. 17th St. (old nursing home): 25 Downtown: 3

2-4 Year Horizon Dwelling Unit (Plans & Discussions)



Anderson Towne Crossing, Skyrise Phase 2, Papa Johns Site, Tennison (2 projects), Urbans, Hwy 271 triangle junction

Labor Market

	TEXARKANA LAUS												
			Febru	ary-24			Janua	ary-23			February	-23	
Area	Area Type	Labor Force	Employment	Unemployment	Rate	Labor Force	Employment	Unemployment	Rate	Labor Force	Employment	Unemployment	Rate
Bowie	County	38,747	36,954	1,793	3 4.6	38,346	36,70	6 1,640	0 4.3	3 38,610	36,723	1,887	· 4.9
Cass	County	12,132	11,472	. 660) 5.4	11,966	11,36	1 60,	55.	1 12,069	9 11,432	637	7 5.3
Delta	County	2,526	2,416	5 110) 4.4	2,491	2,38	4 10'	7 4.:	3 2,527	7 2,389	138	5.5
Franklin	County	5,178	4,958	3 220) 4.2	2 5,043	4,82	5 218	8 4.:	3 5,300	5,090	210	9 4.0
Hopkins	County	19,459	18,748	3 71	1 3.7	7 19,213	18,580	0 63;	3 3.:	3 19,068	8 18,179	889	. 4.7
Lamar	County	23,699	22,647	7 1,052	2 4.4	23,286	22,31	6 970	0 4.5	2 23,864	4 22,645	1,219	5.1
Morris	County	4,576	4,288	3 288	3 6.3	4,519	4,24	4 27	56.	1 4,543	3 4,258	285	6.3
Red River	County	4,889	4,65	238	3 4.9	4,807	4,57	6 23	1 4.8	8 5,050	0 4.773	277	′ <u>5.5</u>
Titus 💦	County	13,784	. 13,144	640	9.6	13,455	12,85	8 59'	7 4.4	4 13,676	6 13,013	663	4.8
Paris	City	11,373	10,828	3 545	5 4.8	8 11,129	10,66	9 460	0 4.	1 11,52	1 10,827	. 694	6.0
Texarkana	City	14,859	14,114	745	5 5.0	14,689	14,01	9 670) 4.0	6 14,793	3 14,026	767	7 5.2









Notable Small Biz Commercial Activity





Industrial/Commercial Developments





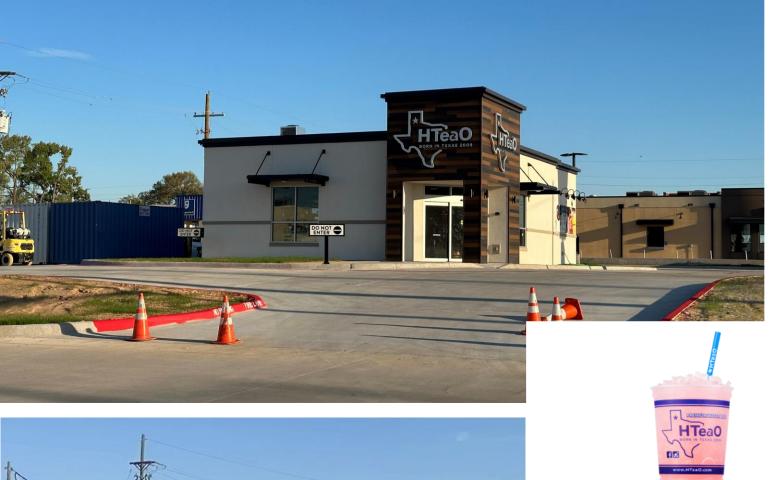






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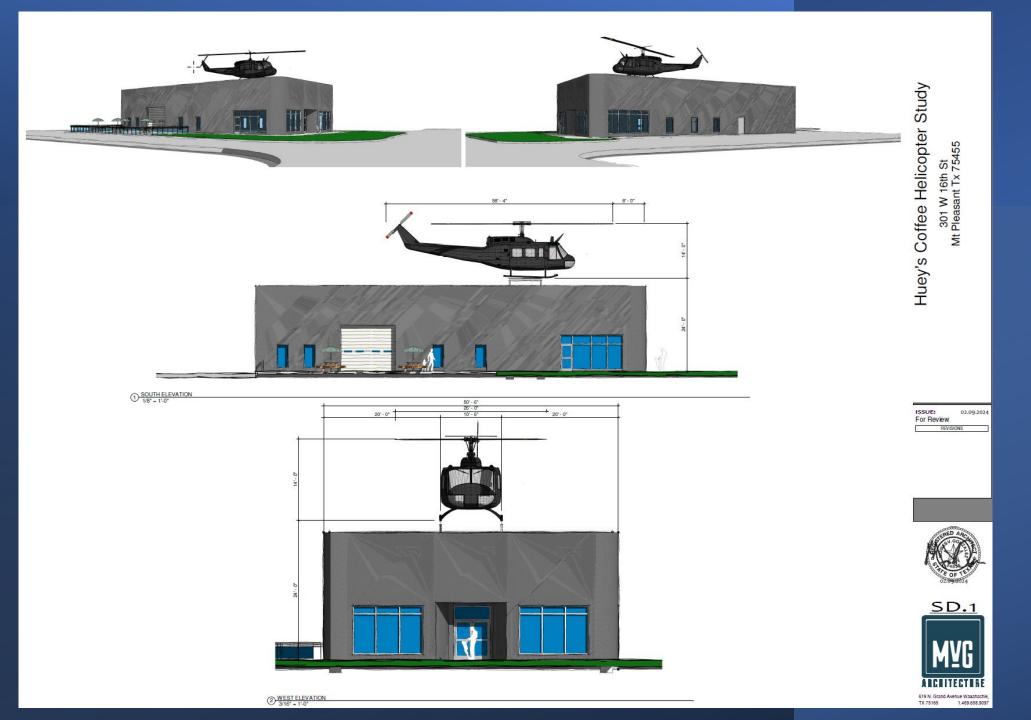


HTeaO





Huey's Coffee Shop (Coming May 2024)



Mason's True Value

TîKr...

MASO

OPENING

TrueValu

REVOLVING LOAN FUND

A revolving loan fund is a gap financing measure primarily used for development and expansion of small businesses and entrepreneurial ventures.

It is a self-replenishing pool of money, utilizing interest and principal payments on old loans to issue new ones.















Investment: Minimum of \$500,000 Net New Employment: 2 Full-Time & 1 Part-Time

MPEDC: Hwy 67 Industrial Complex



			~		
	LOT#1	LOT#2	LOT#3	LOT#4	ROW
	28,766 SF	72,905 SF	161,137 SF	132,146 SF	62,296 SF
1		ΤΟΤΑ	L= 457,25	50 SF.	





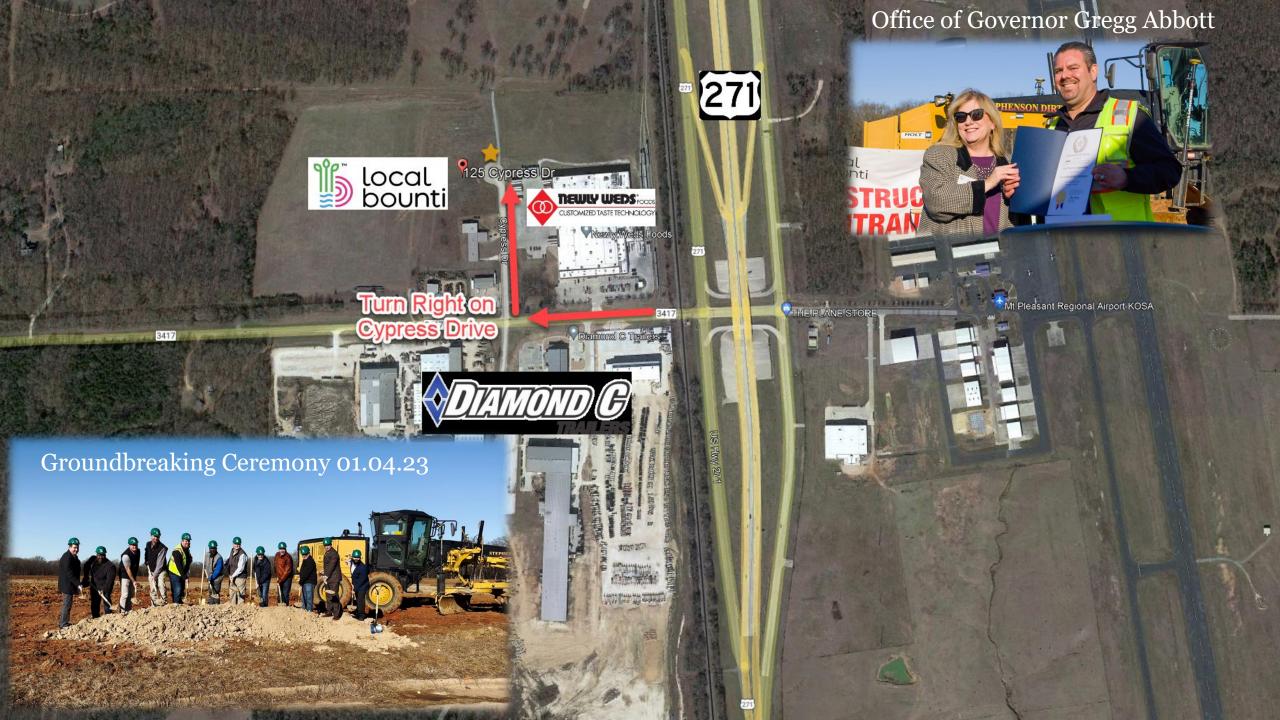






Notable Large Industry Activity Recap





welcome

TO MOUNT PLEASANT, TEXAS



LET'S GROW TOGETHER!



MOUNT PLEASANT, TX Investment: Minimum of \$25,000,000 SF: 451,139 (Phase 1) SF: 806,329 (Phase 2) **Net New Employment: 20**

March 1, 2024





TITUS PCT-2

EDC Awarded TX Dept. of Ag -RBF Grant: \$693,250 **Partnerships**:







A Street Street

TRAILER

4-Way Public Private Partnership

\$30,000 each (\$120,000 total) +

<u>\$693,250</u> **\$813,250**

January 2024



Investment: Minimum of \$5,000,000 Net New Employment: 75 Average Wage: \$60,000



edition

MPHS art

students eam

state medals

Outdoors

Inside this **RoadClipper Enterprises to locate corporate** headquarters in downtown Mount Pleasant

THEATRI

Mount Pleasant Eco nomic Development orporation is pleased o announce that Road-Clipper Enterprises, Inc has purchased a bistoric and landmark down lown property to estab ish its headquarters The property, locat ed at 301 N. Madison Avenue, includer an entire city block and some of the tallest and -blind successes here nes in the communit See BOARCUPPLE Face





2023 Community Economic Development Award

TAC: Technology Advancement Center

TAC

Prefert

UCHS

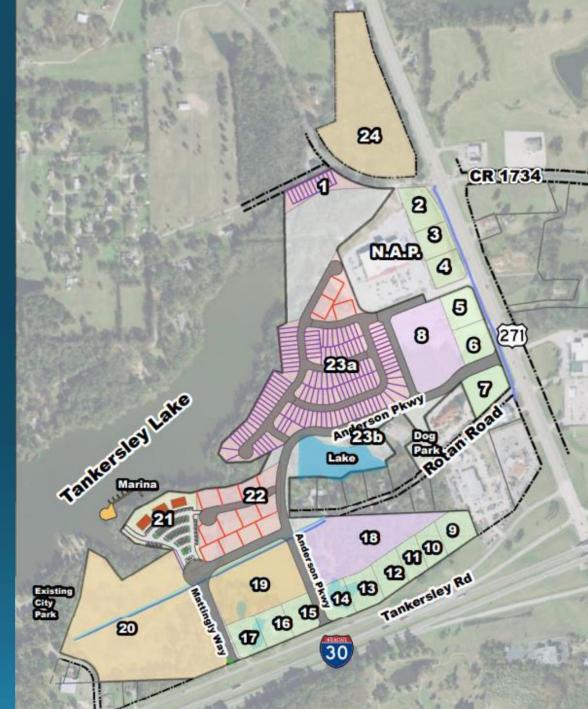
<u>40-Acre Master-Planned</u> <u>North Campus</u>

2 Buildings Complete First of two tube mills operational 100+ NEW jobs by Fall 2024 More building & a rail spur coming 2025!

Anderson Towne Crossing

Planned mixed-use development to begin construction summer 2024.









TUS REGIONAL MEDICAL CENTER

When SECONDS count...





Healthier Tomorrows Start HERE!

TITUS REGIONAL MEDICAL CENTER

Titus County Hospital District Board of Managers



Don Lowry Chairman



Rob Holliday Vice Chairman



Tony Rundles Secretary



Trent Abbott



Kevin Rose



Ricky Baker



To Be Appointed Precinct 2



Dr. James Bové Chief Of Staff

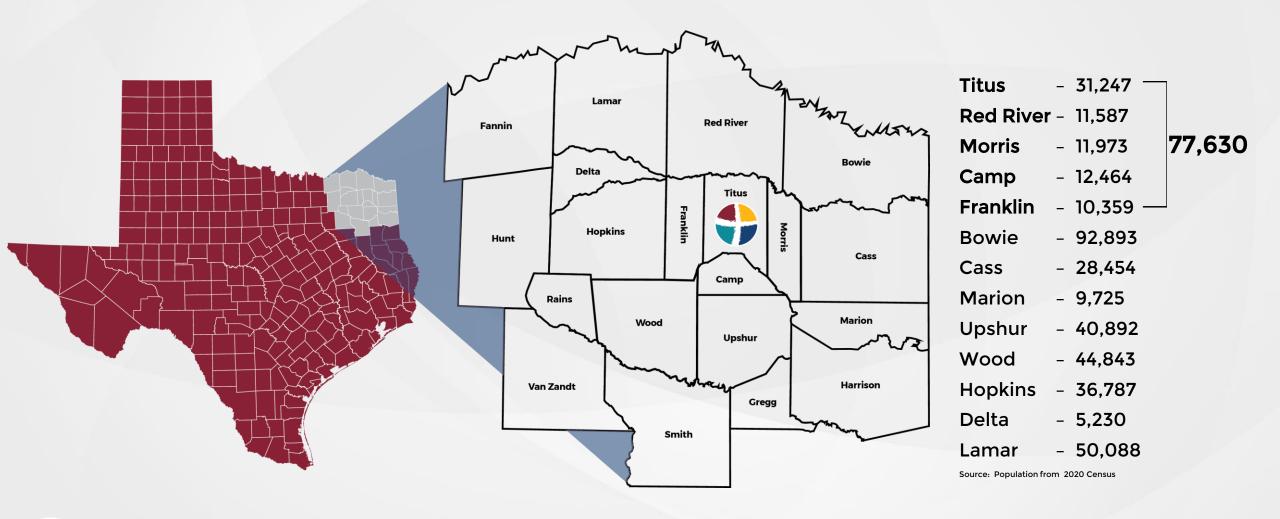
Three-Legged Stool





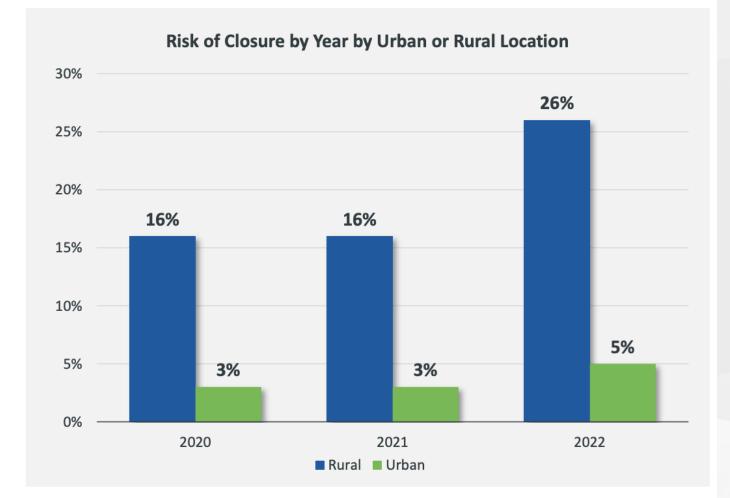


Northeast Texas



Titus Regional Medical Center is the **only independent health system** in Northeast Texas

State of Rural Health Care



KaufmanHall and THA reported 26% of Texas' rural hospitals were at risk of closure.

Twenty-Eight (28) rural hospitals have closed in Texas since 2010

Two largest independent Texas rural hospitals joined systems in 2023

Available at: https://www.tha.org/wpcontent/uploads/2022/11/Texas-Hospital-Association-Financial-Impact-Report-11.1.22.pdf

KaufmanHall THE FINANCIAL IMPACT OF COVID-19 ON TEXAS HOSPITALS

Recognized for EXCELLENCE!



Healthcare Workforce

	Full Time	<u>PRN</u>	<u>Total</u>	<u>Avg</u> <u>Salary</u>
Nursing	174	84	258	\$70,430
Clinical	323	155	478	\$51,285
Operations	178	21	199	\$47,435
TRMC	675	260	935	\$55,750



Physicians & Advanced Healthcare Practitioners

	Doctors	Practitioners	<u>Total</u>
Employed	25	29	54
Independent	22	7	29
Contracted	18	4	22
TRMC	65	40	105



Expanding...





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NORTH





THE SCOPE »

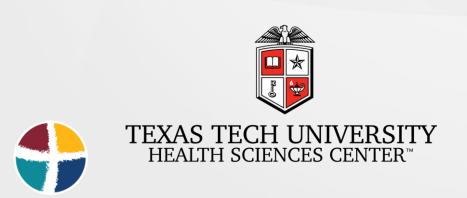
Learning to Affect Change for Rural Texas Hospitals

How a THA Leadership Fellows Program capstone project for Titus Regional Medical Center's Kathy Griffis went from spark of inspiration to statewide policy.

Written by LuAnn Glowacz



Emergency Department Tele-Psychiatry Service Pilot Partnership







TITUS REGIONAL MEDICAL CENTER

Medical School

4 Students

2 Students

ARKANSAS COLLEGE OSTEOPATHIC MEDICIN

COLLEGE OF OSTEOPATHIC HED

Residency Program

2025: Rural Internal Medicine Residency Program

4 residents for 3 years (12 total)

2025: Rural OBGYN Residency Program

3 residents for 4 years (12 total)

2026: Rural Primary Care Program

6 residents for 3 years (18 total)

42 NEW Physicians working in OUR community within 4 years!

The states









Lipetime

Achievement



Dr. Paul Meriwether

Family Care Center - Harts Bluff

CHAUSS STATUS

TITUS REGIONAL MEDICAL FOUNDATION

APRIL 27, 2024

Mt. Pleasant Regional Airport

602 Mike Hall Parkway, Mt. Pleasant, TX





MID AMERICA PET FOOD



\$40 million investment 105,000 SF warehouse 12,000 SF office Plant Expansion Added~14 new jobs, bringing total company employment ~200

May 9, 2023

MID AMERICA PE1









Investment: Minimum of \$5,800,000 Building: 40,000 SF Job Retention: 50 FTEs





Investment: Minimum of \$5,400,000 Net New Employment:15



Skills Development Fund





Questions

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