

CITY OF MOUNT PLEASANT, TX  
&  
REGIONAL  
SALES TAX & EMPLOYMENT  
MONTHLY UPDATE



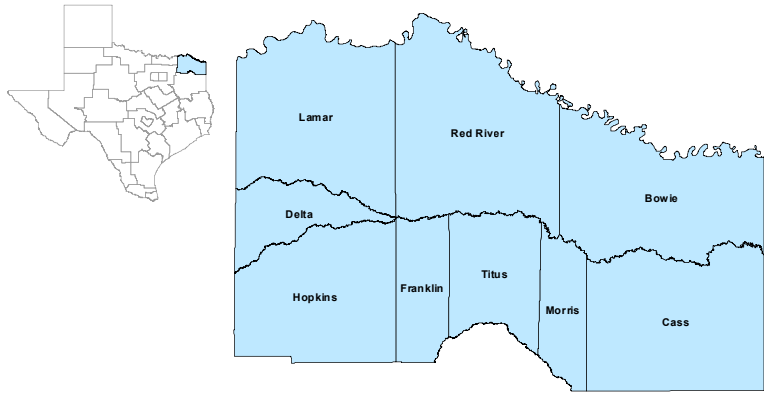
[www.mpedc.org](http://www.mpedc.org)

903.572.6602

Updated on: 03/20/2020

## North East Workforce Development Area

## January 2020



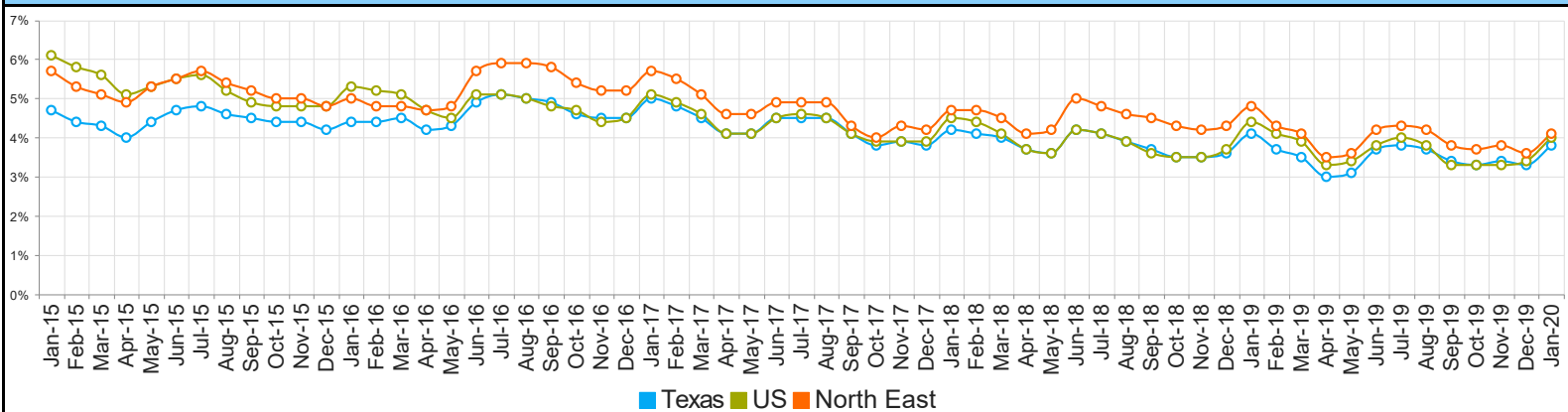
| WDA Labor Force Statistics |         |         |         |               |
|----------------------------|---------|---------|---------|---------------|
|                            | Jan-20  | Dec-19  | Jan-19  | Yearly Change |
| Civilian Labor Force       | 124,512 | 124,269 | 122,739 | 1,773         |
| Employed                   | 119,447 | 119,797 | 116,865 | 2,582         |
| Unemployed                 | 5,065   | 4,472   | 5,874   | -809          |
| Unemployment Rate          | 4.1%    | 3.6%    | 4.8%    | -0.7%         |

| Texas Labor Force Statistics |            |            |            |               |
|------------------------------|------------|------------|------------|---------------|
|                              | Jan-20     | Dec-19     | Jan-19     | Yearly Change |
| Civilian Labor Force         | 14,187,439 | 14,192,255 | 13,938,076 | 249,363       |
| Employed                     | 13,654,962 | 13,722,119 | 13,365,741 | 289,221       |
| Unemployed                   | 532,477    | 470,136    | 572,335    | -39,858       |
| Unemployment Rate            | 3.8%       | 3.3%       | 4.1%       | -0.3%         |

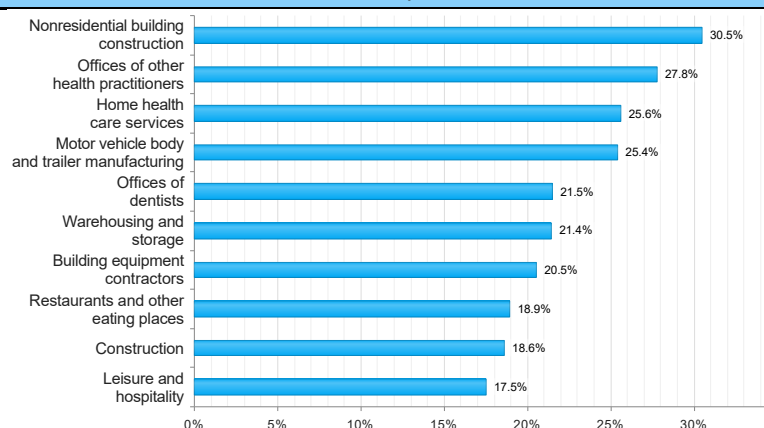
| US Labor Force Statistics |             |             |             |               |
|---------------------------|-------------|-------------|-------------|---------------|
|                           | Jan-20      | Dec-19      | Jan-19      | Yearly Change |
| Civilian Labor Force      | 163,497,000 | 164,007,000 | 162,104,000 | 1,393,000     |
| Employed                  | 156,994,000 | 158,504,000 | 154,964,000 | 2,030,000     |
| Unemployed                | 6,504,000   | 5,503,000   | 7,140,000   | -636,000      |
| Unemployment Rate         | 4.0%        | 3.4%        | 4.4%        | -0.4%         |

| Continued Claims for the Week of the 12th |         |         |        |               |
|---|---------|---------|--------|---------------|
|   | Jan-20  | Dec-19  | Jan-19 | Yearly Change |
| WDA                                       | 912     | 834     | 956    | -44           |
| Texas                                     | 109,138 | 102,136 | 99,498 | 9,640         |

## Historical Unemployment Rates

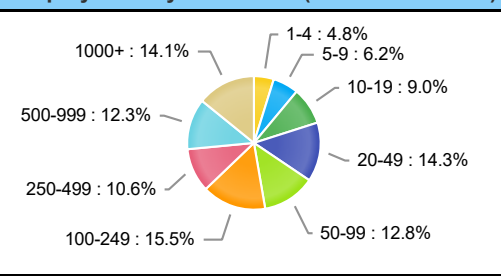


## Projected Top Ten Fastest Growing Industries in WDA (% Growth 2016-2026)

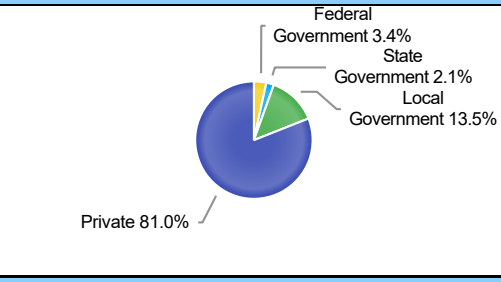


| Average Weekly Wage (3rd Quarter 2019) |         |         |         |                  |               |
|--|---------|---------|---------|------------------|---------------|
|  | Q3 2019 | Q2 2019 | Q3 2018 | Quarterly Change | Yearly Change |
| WDA                                    | \$781   | \$777   | \$759   | \$4              | \$22          |
| Texas                                  | \$1,109 | \$1,101 | \$1,065 | \$8              | \$44          |
| US                                     | \$1,093 | \$1,095 | \$1,055 | -\$2             | \$38          |

## Employment by Size Class (3rd Quarter 2019)



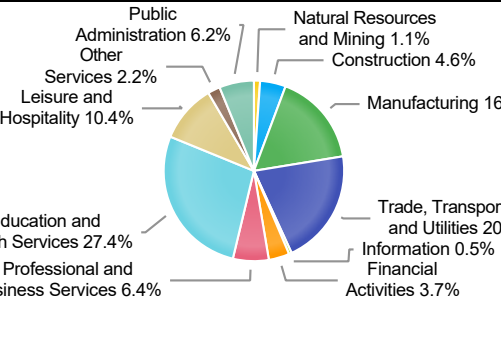
## Employment by Ownership (3rd Quarter 2019)



## Employment by Industry (3rd Quarter 2019, Percent Change)

| Industry                            | Employment | % of Total | % Quarterly Change | % Yearly Change |
|-------------------------------------|------------|------------|--------------------|-----------------|
| Natural Resources and Mining        | 1,262      | 1.1%       | -0.6%              | -3.5%           |
| Construction                        | 5,131      | 4.6%       | -1.9%              | 2.0%            |
| Manufacturing                       | 18,555     | 16.7%      | 1.2%               | 4.6%            |
| Trade, Transportation and Utilities | 23,076     | 20.7%      | -0.6%              | 1.1%            |
| Information                         | 599        | 0.5%       | -1.8%              | -1.5%           |
| Financial Activities                | 4,107      | 3.7%       | -1.2%              | -2.7%           |
| Professional and Business Services  | 7,125      | 6.4%       | 5.4%               | 6.1%            |
| Education and Health Services       | 30,579     | 27.4%      | -2.0%              | 1.8%            |
| Leisure and Hospitality             | 11,630     | 10.4%      | 0.2%               | 4.0%            |
| Other Services                      | 2,418      | 2.2%       | 0.0%               | 1.9%            |
| Public Administration               | 6,946      | 6.2%       | -0.2%              | -0.4%           |

## Employment by Industry (3rd Quarter 2019)



# CITY OF MOUNT PLEASANT, TX

## City Sales and Use Tax Comparison Summary

| City            | Net Payment This Period | Comparable Payment Prior Year | % of Change | Payment YTD    | Prior Year Payment YTD | % of Change |
|-----------------|-------------------------|-------------------------------|-------------|----------------|------------------------|-------------|
| Mount Pleasant  | \$488,500.34            | \$458,329.49                  | 6.58%       | \$1,648,536.14 | \$1,515,553.21         | 8.77%       |
| Daingerfield    | \$34,291.95             | \$31,283.74                   | 9.61%       | \$111,818.77   | \$105,794.39           | 5.69%       |
| Mount Vernon    | \$60,669.08             | \$61,631.91                   | -1.56%      | \$207,690.07   | \$208,185.88           | -0.23%      |
| Paris           | \$680,406.60            | \$660,012.30                  | 3.08%       | \$2,312,855.22 | \$2,205,736.67         | 4.85%       |
| Pittsburg       | \$72,828.76             | \$78,721.11                   | -7.48%      | \$251,040.61   | \$240,801.04           | 4.25%       |
| Sulphur Springs | \$521,683.94            | \$506,911.80                  | 2.91%       | \$1,668,189.80 | \$1,650,120.38         | 1.09%       |

## Mount Pleasant Monthly Employment, Labor, Unemployment, & Unemployment Rate

| Month          | Labor Force | Employment | Unemployment | Unemployment Rate |
|----------------|-------------|------------|--------------|-------------------|
| January 2020   | 13101(P)    | 12512(P)   | 589(P)       | 4.5(P)            |
| February 2019  | 12918       | 12325      | 593          | 4.6               |
| March 2019     | 12983       | 12403      | 580          | 4.5               |
| April 2019     | 12815       | 12353      | 462          | 3.6               |
| May 2019       | 12722       | 12263      | 459          | 3.6               |
| June 2019      | 12737       | 12171      | 566          | 4.4               |
| July 2019      | 12730       | 12135      | 595          | 4.7               |
| August 2019    | 12622       | 12073      | 549          | 4.3               |
| September 2019 | 12730       | 12227      | 503          | 4.0               |
| October 2019   | 12615       | 12119      | 496          | 3.9               |
| November 2019  | 12620       | 12111      | 509          | 4.0               |
| December 2019  | 12621(P)    | 12113(P)   | 508(P)       | 4.0(P)            |

P: Preliminary

**TEXARKANA LAUS**

| Area      | Area Type | January-20  |            |              |      | December-19 |            |              |      | January-19  |            |              |      |
|-----------|-----------|-------------|------------|--------------|------|-------------|------------|--------------|------|-------------|------------|--------------|------|
|           |           | Labor Force | Employment | Unemployment | Rate | Labor Force | Employment | Unemployment | Rate | Labor Force | Employment | Unemployment | Rate |
| Bowie     | County    | 40,092      | 38,394     | 1,698        | 4.2  | 40,043      | 38,526     | 1,517        | 3.8  | 39,880      | 37,727     | 2,153        | 5.4  |
| Cass      | County    | 12,445      | 11,867     | 578          | 4.6  | 12,401      | 11,908     | 493          | 4.0  | 12,330      | 11,709     | 621          | 5.0  |
| Delta     | County    | 2,442       | 2,353      | 89           | 3.6  | 2,448       | 2,368      | 80           | 3.3  | 2,429       | 2,339      | 90           | 3.7  |
| Franklin  | County    | 4,621       | 4,453      | 168          | 3.6  | 4,608       | 4,460      | 148          | 3.2  | 4,580       | 4,374      | 206          | 4.5  |
| Hopkins   | County    | 17,551      | 16,983     | 568          | 3.2  | 17,530      | 17,032     | 498          | 2.8  | 17,351      | 16,727     | 624          | 3.6  |
| Lamar     | County    | 24,265      | 23,424     | 841          | 3.5  | 24,216      | 23,469     | 747          | 3.1  | 23,675      | 22,726     | 949          | 4.0  |
| Morris    | County    | 4,851       | 4,571      | 280          | 5.8  | 4,800       | 4,539      | 261          | 5.4  | 4,726       | 4,426      | 300          | 6.3  |
| Red River | County    | 5,144       | 4,890      | 254          | 4.9  | 5,140       | 4,916      | 224          | 4.4  | 5,051       | 4,770      | 281          | 5.6  |
| Titus     | County    | 13,101      | 12,512     | 589          | 4.5  | 13,083      | 12,579     | 504          | 3.9  | 12,717      | 12,067     | 650          | 5.1  |
| Paris     | City      | 11,643      | 11,225     | 418          | 3.6  | 11,635      | 11,246     | 389          | 3.3  | 11,358      | 10,890     | 468          | 4.1  |
| Texarkana | City      | 15,624      | 14,965     | 659          | 4.2  | 15,636      | 15,016     | 620          | 4.0  | 15,534      | 14,705     | 829          | 5.3  |

Mount Pleasant is in the Texarkana LAUS area which encloses 9 counties (Bowie, Cass, Delta, Franklin, Hopkins, Lamar, Morris, Red River, Titus) and 2 cities (Paris and Texarkana TX).

- LAUS (Local Area Unemployment Statistics)
- WDA (Workforce Development Area)
- <http://netxworkforce.org>

**SALES TAX ANALYSIS**  
2019-2020

|           |             |             |             |             |             |             |             |             |           |             |           | Increase/<br>Decrease | Increase/<br>Decrease |
|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|-------------|-----------|-----------------------|-----------------------|
|           | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year |           | Fiscal Year |           | Monthly               | YTD                   |
| Month     | 2011-2012   | 2012-2013   | 2013-2014   | 2014-2015   | 2015-2016   | 2016-2017   | 2017-2018   | 2018-2019   | YTD       | 2019-2020   | YTD       |                       |                       |
| October   | 330,006     | 356,803     | 466,718     | 390,863     | 427,503     | 468,023     | 452,936     | 469,460     | 469,460   | 527,009     | 527,009   | 12.25%                | 12.26%                |
| November  | 393,294     | 415,027     | 399,865     | 452,369     | 483,487     | 537,694     | 503,890     | 538,937     | 1,008,397 | 566,266     | 1,093,275 | 5.07%                 | 8.42%                 |
| December  | 331,399     | 301,351     | 358,657     | 415,535     | 449,230     | 450,032     | 436,514     | 486,070     | 1,494,467 | 528,108     | 1,621,383 | 8.64%                 | 8.49%                 |
| January   | 343,489     | 372,476     | 361,388     | 408,005     | 449,471     | 452,418     | 479,294     | 479,869     | 1,974,336 | 514,014     | 2,135,397 | 7.11%                 | 8.16%                 |
| February  | 458,539     | 493,674     | 494,252     | 511,382     | 592,475     | 563,845     | 566,236     | 577,354     | 2,551,690 | 646,021     | 2,781,418 | 11.89%                | 9.00%                 |
| March     | 304,586     | 338,086     | 348,463     | 367,865     | 380,986     | 427,259     | 461,022     | 458,329     | 3,010,019 | 488,500     | 3,269,918 | 6.58%                 | 8.63%                 |
| April     | 344,144     | 400,579     | 380,928     | 397,999     | 440,156     | 457,790     | 430,902     | 514,474     | 3,524,493 |             |           |                       |                       |
| May       | 465,515     | 455,095     | 465,468     | 495,205     | 546,057     | 576,330     | 557,748     | 598,418     | 4,122,911 |             |           |                       |                       |
| June      | 359,582     | 372,394     | 408,455     | 433,304     | 441,246     | 467,350     | 502,735     | 534,409     | 4,657,320 |             |           |                       |                       |
| July      | 398,688     | 369,712     | 428,111     | 416,684     | 457,958     | 467,298     | 568,397     | 529,547     | 5,186,867 |             |           |                       |                       |
| August    | 439,787     | 431,364     | 464,441     | 511,572     | 534,430     | 517,103     | 598,256     | 562,637     | 5,749,504 |             |           |                       |                       |
| September | 368,174     | 273,730     | 424,622     | 434,331     | 439,577     | 464,046     | 480,972     | 518,839     | 6,268,343 |             |           |                       |                       |
|           |             |             |             |             |             |             |             |             |           |             |           |                       |                       |
|           | 4,537,204   | 4,580,292   | 5,001,366   | 5,235,113   | 5,642,575   | 5,849,188   | 6,038,902   | 6,268,343   |           | 3,269,918   |           |                       |                       |